

Sales Associate

ID	2013-1477	# of Openings	1
Job Location	US-CA-Bay Area US-CA-San Francisco		

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Overview:

Sales Associate Opportunity at UNIQLO!

We are seeking individuals who aspire to grow and develop into true professionals. At UNIQLO, teamwork is crucial. We encourage team members to take the initiative and actively participate in all aspects of our business. UNIQLO is committed to providing a rewarding workplace filled with challenges and opportunities, where personal growth, responsibility and achievement are limited only by one's efforts and abilities. Satisfying the customer is paramount, and team members maintain an unwavering focus of how to meaningfully contribute to this end. UNIQLO means embracing growth and change. We are committed to a merit-based work environment and fairly assessing employees on ability, growth and achievement—regardless of race, color, national origin, citizenship, religion, sex, age, disability, marital status, veteran status, sexual orientation, or any other characteristic protected by applicable federal, state or local civil laws. We offer career advancement and salary increases to hardworking, committed individuals who consistently generate results. All of our employees, including newly hired part-time staff members, have the potential to take on greater responsibility and rise within our organization such as to the position of store manager.

Position Overview:

The Sales Associate is the customer service specialist of the store. They are responsible to exceed customer expectations by listening to customer needs, finding products that meet their needs, providing in depth product information about the goods they are interested in and closing the sale.

Responsibilities:

- Meet and exceed sales goals

- Maintain brand and operational standards (visual, cleanliness, etc.)
- Pro-actively manage customer needs and exceed expectations by utilizing the U.N.I.Q.L.O. service standard, following the Uniqlo Fundamental Principles and saying the 6 standard phrases.
- Be knowledgeable of fitting room standards and assist when needed
- Act as cashier when required by following cashier protocol
- Process shipment and ensure all merchandise is represented on the floor in full size run
- Assist management to identify and resolve issues in the store
- Provide product and brand knowledge to customers
- Follow all company policy and procedures & notify management of any infractions
- Assist with special projects as assigned by management

Qualifications:

- * High School Diploma or GED
- * Strong communication skills
- * Ability to calculate figures and amounts such as discounts and percentages
- * Ability to work a flexible schedule that meets the business needs, including evenings and weekends

Please apply online to be considered for this position: <https://careers-uniqlo.icims.com/jobs/1477/sales-associate/job>



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